

# Problem Solving Additional Slides

กิตติพงศ์ เตมียะประดิษฐ์

เอกสารประกอบกิจกรรม Tools Training  
เอกสารประกอบกิจกรรม Tools Training

# Process 2: Set SMART targets

**S**PECIFIC  
**M**EASURABLE  
**A**TTAINABLE  
**R**EALISTIC  
**T**IME BOUND

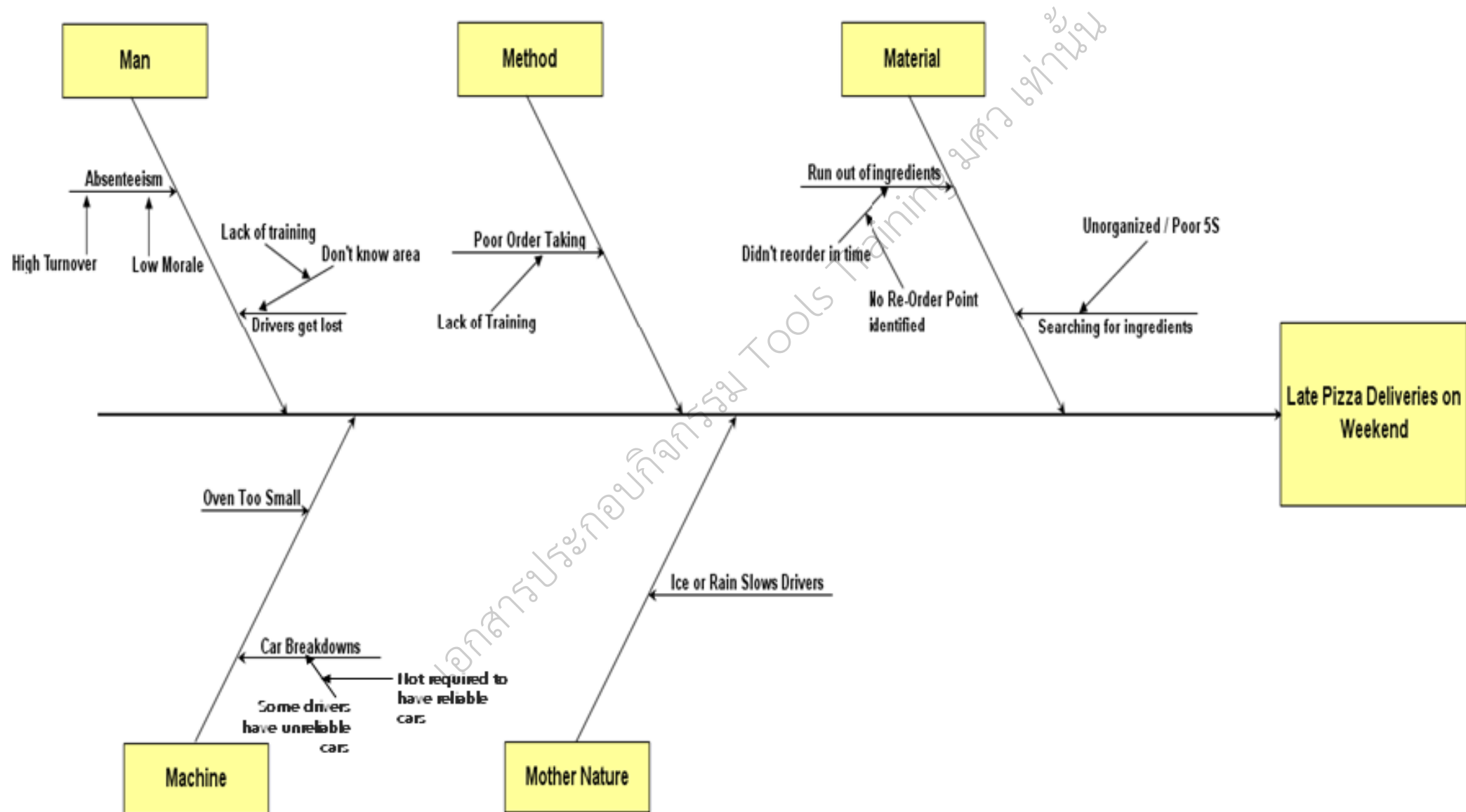


## **Process 2: Gather facts and keep asking “Why”**

Problem : “The milk is spoiled”

- Why 1? : “why is the milk spoiled”
- Why 2? : “we had too many cartons in the fridge.”
- Why 3? : “We bought more cartons than we needed at the store.”
- Why 4? : “There was a sale on milk and we tried to save money.”

# Process 2: Gather facts and keep asking “Why”



# Process 3: Specify and check the real root cause

## Align 5 Whys

What is the cause of poor sales negotiation of a staff member

- Why 1? : The staff member does not work well
  - Why 2? : His motivation is low
  - Why 3? : He does not have confidence in collecting sales
  - Why 4? : He does not know how to negotiate with customer
  - Why 5? : There is no guidelines for staff members to use for negotiation
- 
- OK The root cause has been detected

# Process 3: Specify and check the real root cause

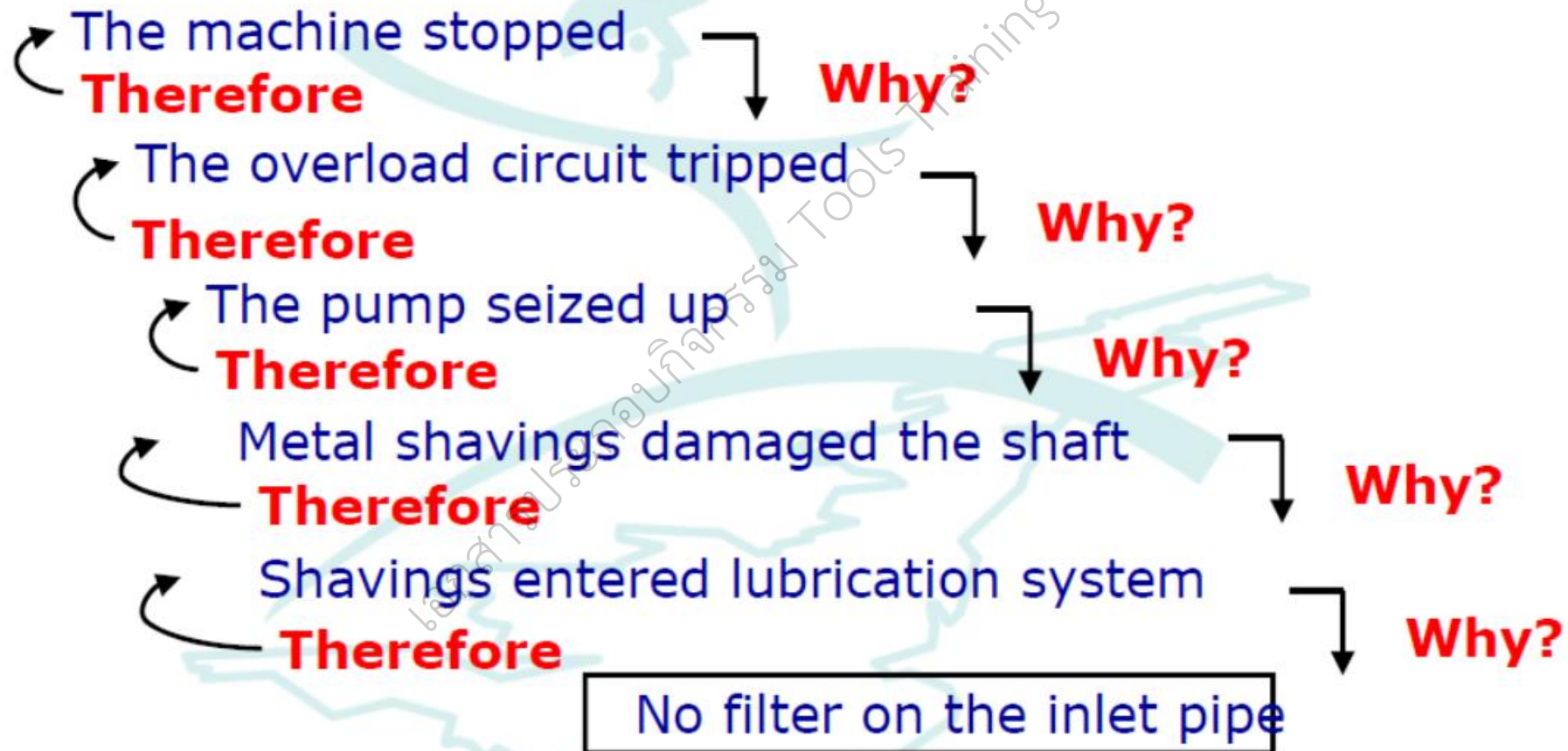
## Misalign 5 Whys

What is the cause of poor sales negotiation of a staff member

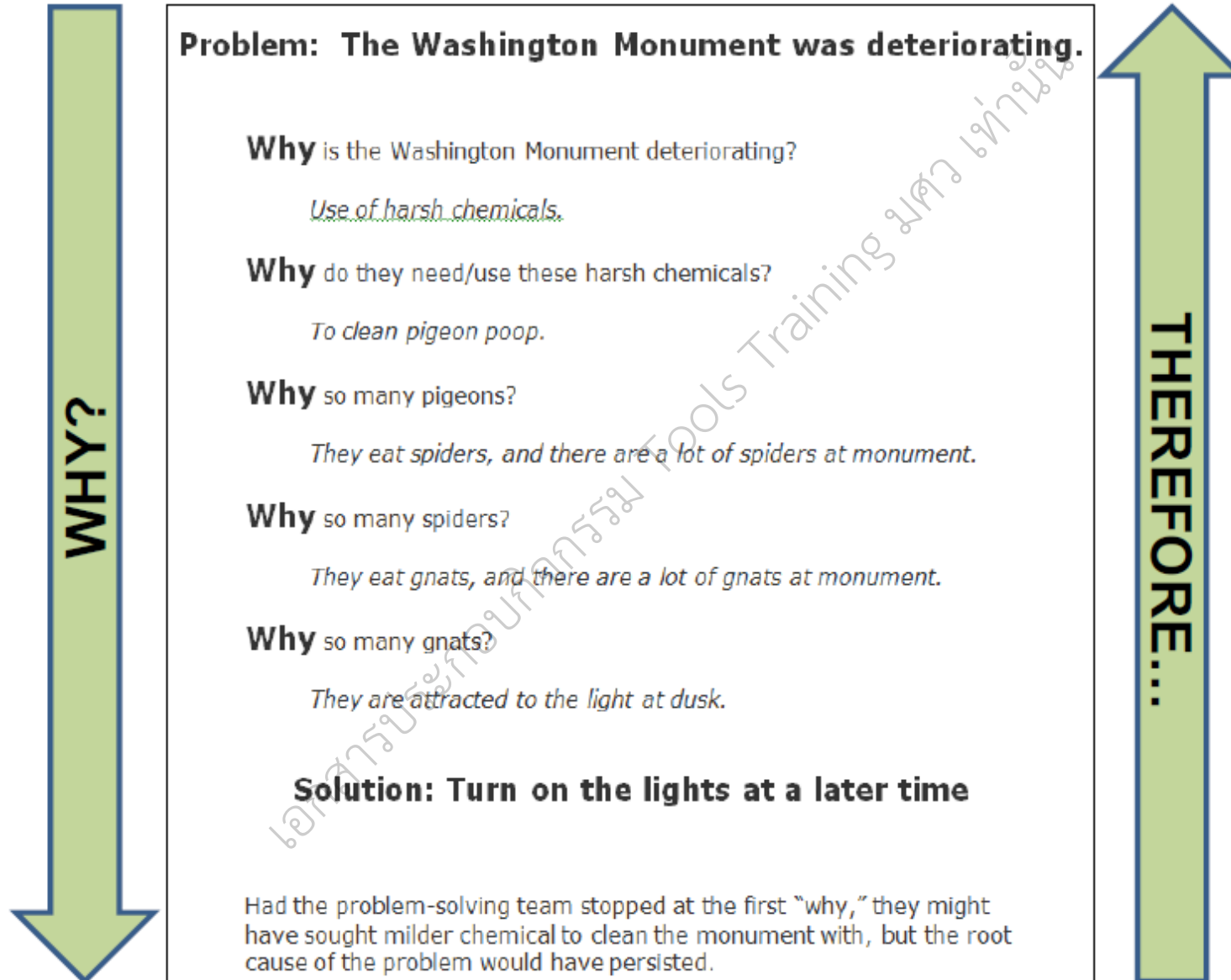
- Why 1? : The staff does not attempt to conduct enough business
  - Why 2? : He does not realize that his business performance is low
  - Why 3? : His salary is low
  - Why 4? : His superiors' performance evaluation skills is inconsistent
  - Why 5? : The HR performance evaluation system is not good
- 
- NoK: The Why 4 becomes unfocused and shifts from staff to superior then the system. The Why should be on the staffs performance levels and work attitudes to find the actual root cause

# Process 3: Specify and check the real root cause

To check 5-Why chain read in reverse  
with the **"Therefore"** test



# 5 Why Analysis Example



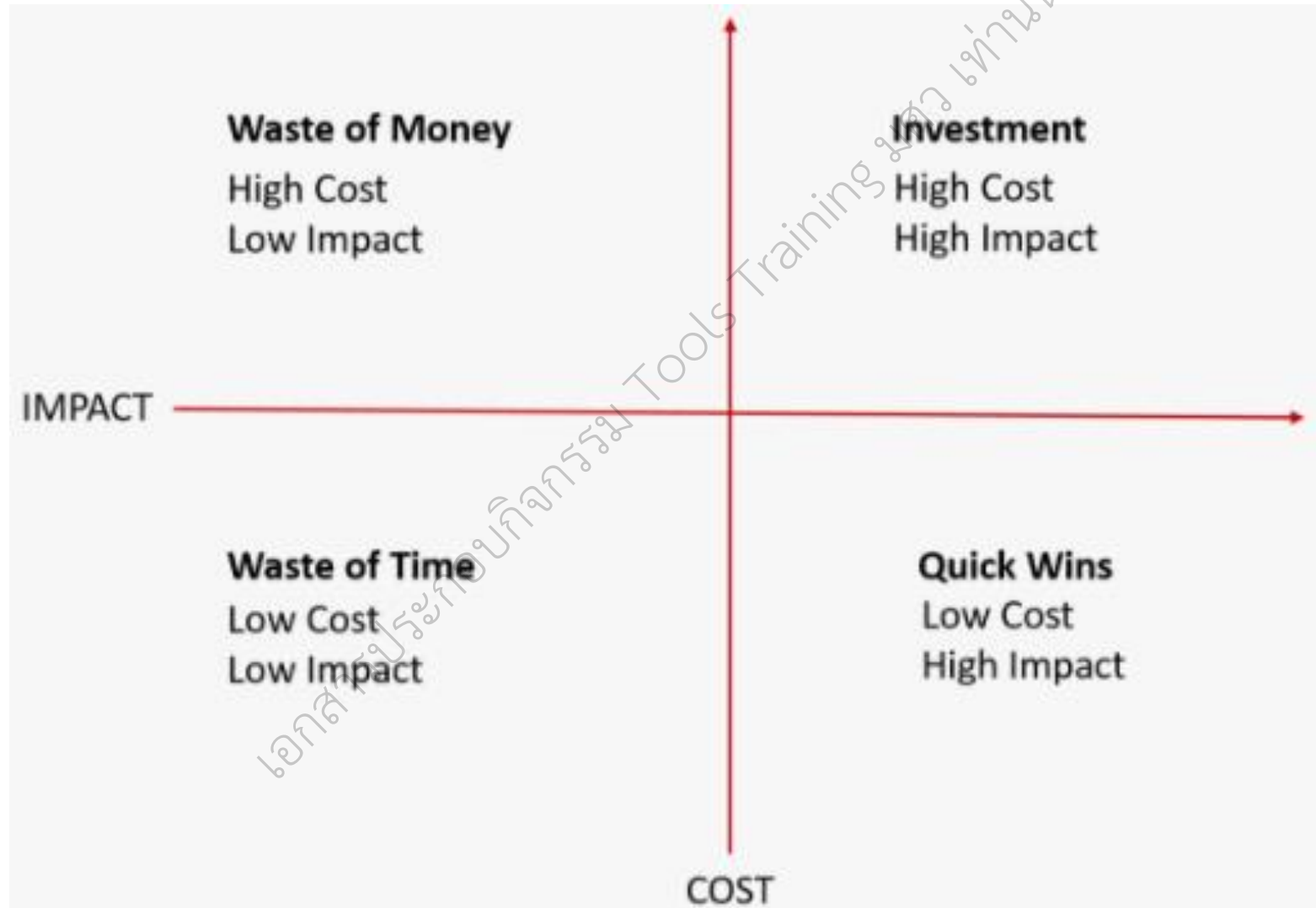


# Impact/Effort Matrix Example

- A countermeasure which requires low effort and produces high impact is ideal.



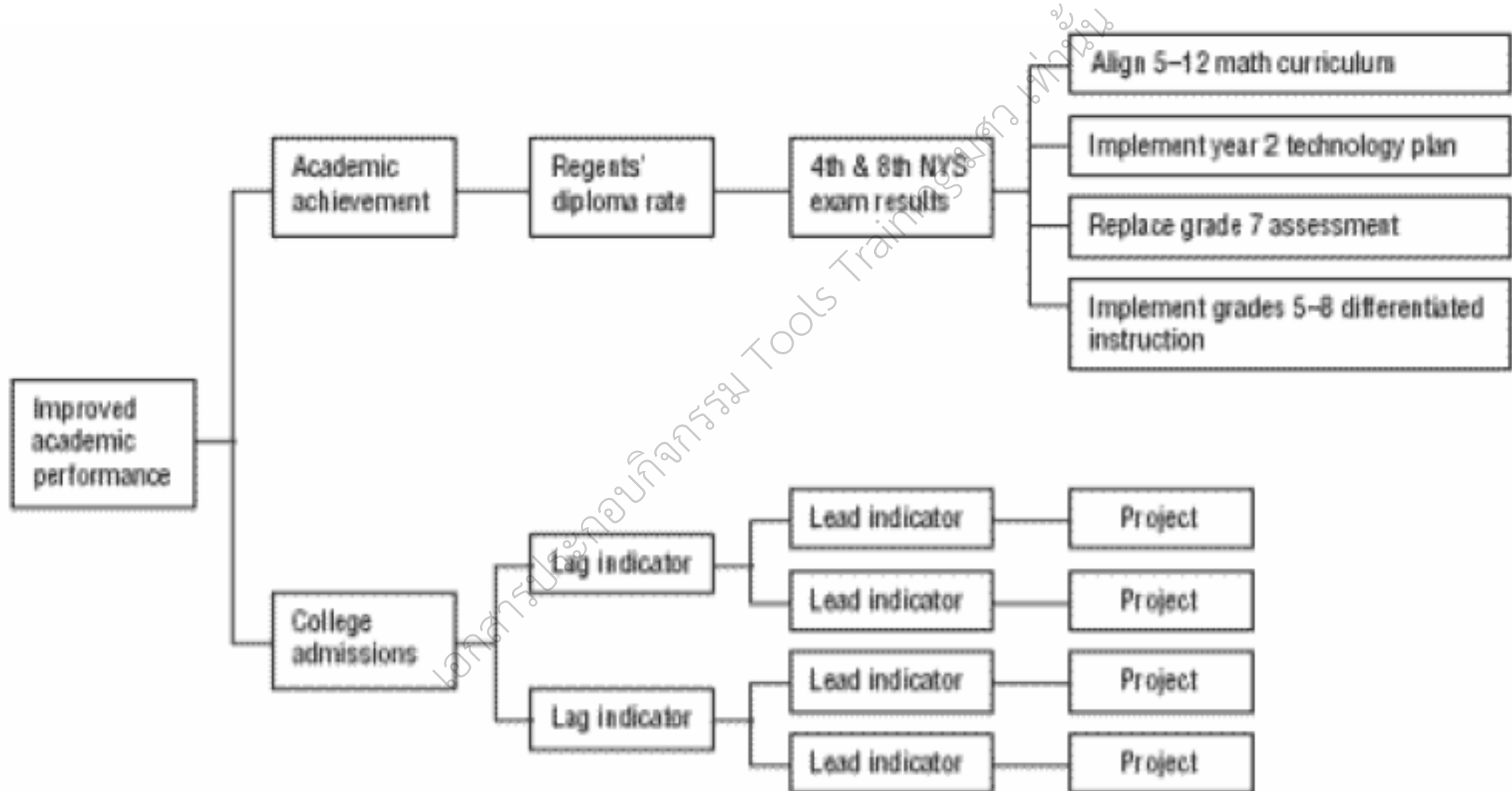
# Cost/Impact Matrix Example

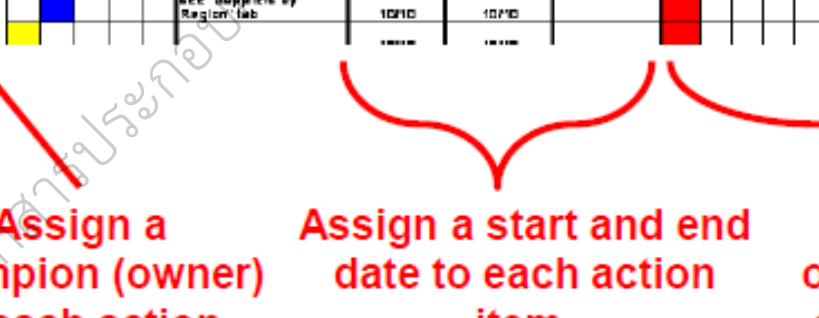


# Key elements of an effective problem statement

- **Gap:** Identify the gap (pain) that exists today. (what)
- **Timeframe, location and trend:** Describe when and where the problem was first observed and what kind of trend it is following (how often).
- **Impact:** Quantify the gap (cost, time, quality, environmental, personal, etc.) (how much)
- **Importance:** To the organization, the individual, etc. (who) to better understand the urgency. (why)

# Tree Diagram Example





**Assign a Champion (owner) to each action item**

**Focus on the distribution of work to prevent batching of action items. Also focus on interdependencies (critical path vs task)**

# Make Countermeasures Visible

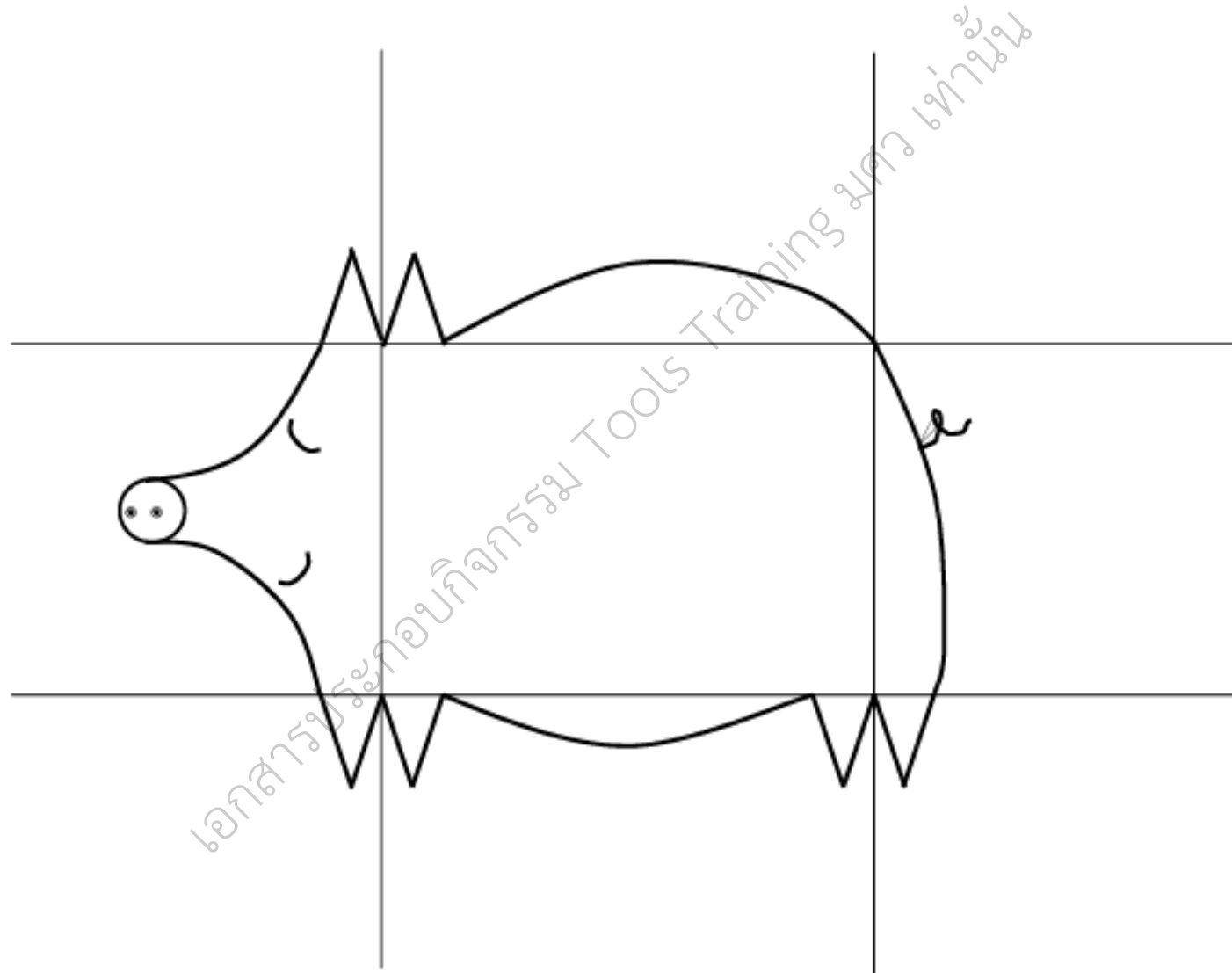
- ➔ Check progress regularly
- ➔ Anticipate obstacles and breakthrough
- ➔ Thoroughly communicate by reporting, informing, and coaching



# Process 1: Evaluate overall results and processes

		BAD RESULT	GOOD RESULT
GOOD PROCESS	Impossible	Excellent!	
BAD PROCESS	It's OK if we learned something.	It's only luck!	

# Example : Drawing a Pig



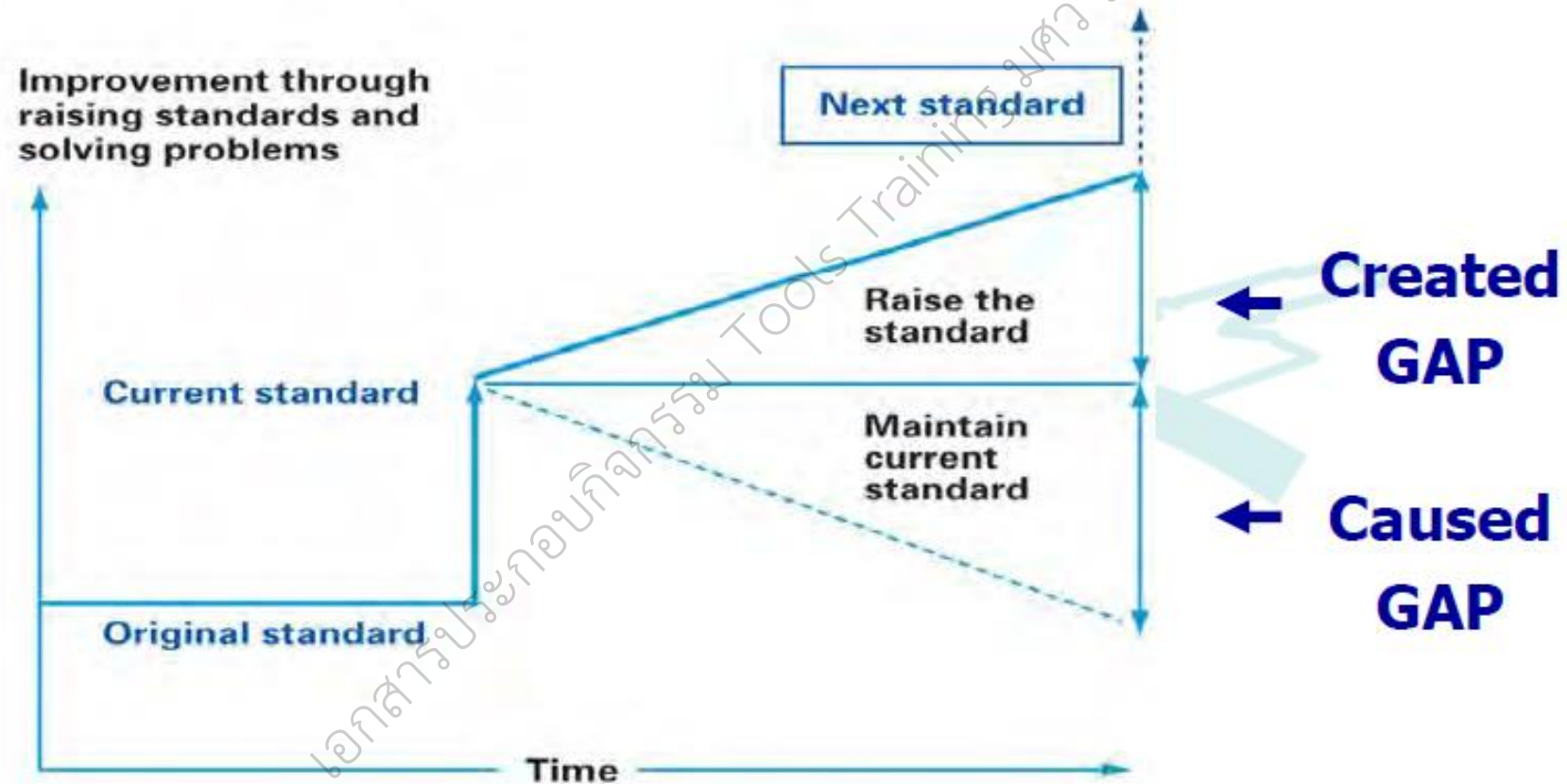


<b>Standard Operating Procedure</b> Standardize Work Instruction	Status <b>Final</b>
	Revision <b>1</b>
	Rev. Date <b>8/29/2005</b>
Procedure Number <b>PIG0001-A</b>	Page 1 of 1

Task	Description	Sub-Task	Instructions
1	Draw a letter M at the top left intersection.	1.1	Bottom center of M touches intersection
2	Draw letter W at bottom left intersection	2.1	Top center of W touches intersection
3	Draw letter W at bottom right intersection	3.1	Top center of W touches intersection
4	Draw arc from letter M to top right intersection		
5	Draw another arc from top right intersection to bottom right W		
6	Draw an arc between the two bottom Ws		
7	Draw the letter O in center left box		
8	Draw arc from letter M to tangent of the circle		
9	Draw arc from left W to tangent of the circle		
10	Draw an arc for the mouth	10.1	Half way between the W and circle
		10.2	Must be a happy pig
11	Draw an arc for the eyes	11.1	Half way between the M and circle
12	Draw cursive letter e near top of arc on right		
13	Draw two dots in middle of circle for pigs' nose.		

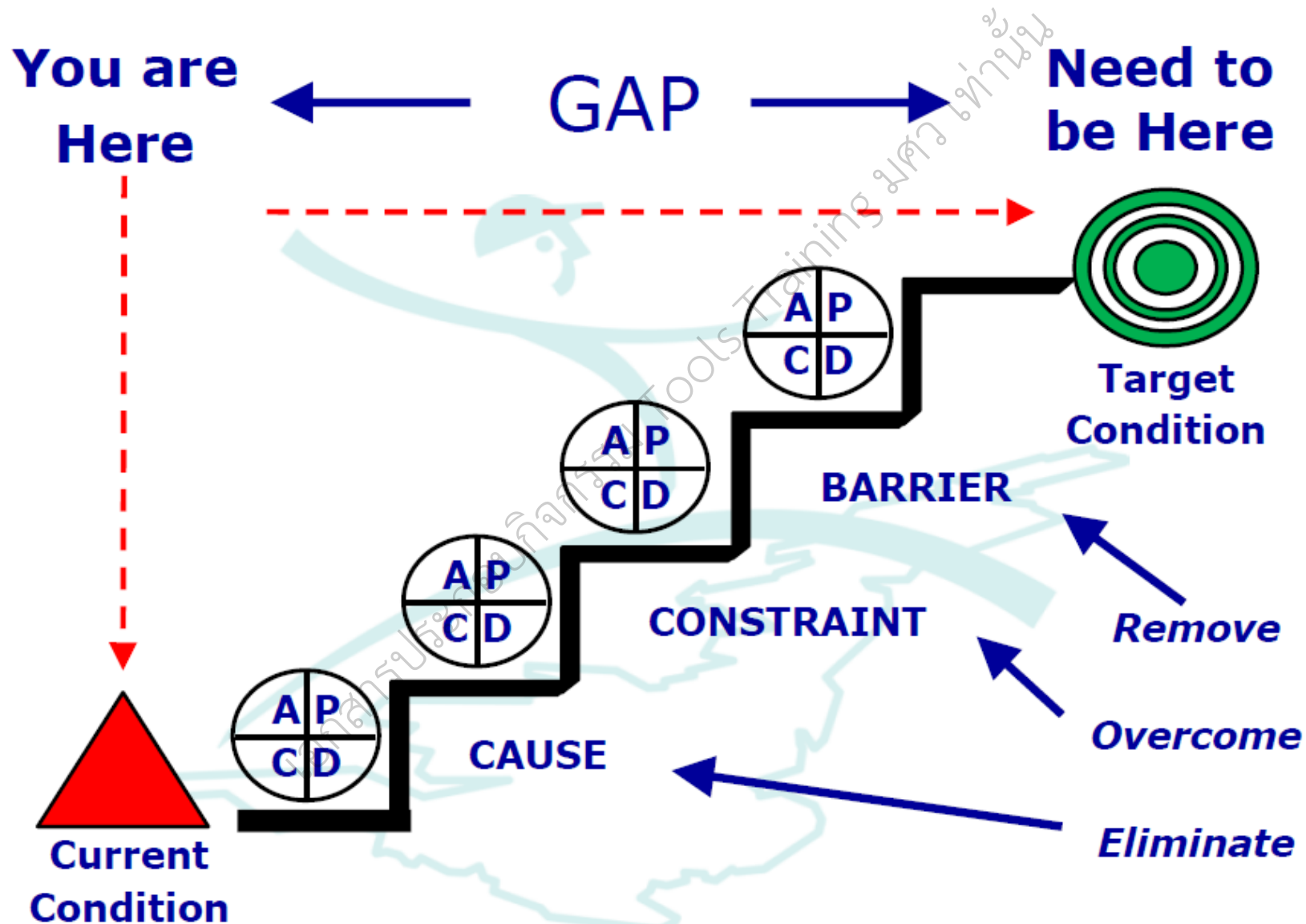
# A Gap: The two types of Gaps:

What is the Problem?



A problem is any performance other than desired performance at any given time.

# Continuous Improvement (Kaizen)





## Theme: Review Questions For Problem Solving A3s

### Background

- Is there a clear theme for the report that reflects the contents?
- Is the topic relevant to the organisation's objectives?
- Is there any other reason for working on this topic (e.g. learning purposes)?

### Current Situation

- Is the current condition clear & logically depicted in a visual manner?
- How could the current condition be made more clear for the audience?
- Is the current condition depiction framing a problem or situation to be resolved?
- Are the facts of the situation clear, or are there just observations & opinions?

### Goal

- Is there a clear goal or target?
- What, specifically, is to be accomplished?
- How will this goal be measured or evaluated?
- What will improve, by how much, and when?

### Root Cause Analysis

- Is the analysis comprehensive at a broad level?
- Is the analysis detailed enough and did it probe deeply enough on the right issues?
- Is there evidence of proper 5 whys thinking about true cause?
- Has cause and effect been demonstrated or linked in some manner?
- Are all the relevant factors considered (human, machine, material, method, environment, measurement, and so on)?

### Countermeasures

- Are there clear countermeasure steps identified?
- Do the countermeasures link to the root cause of the problem?
- Are the countermeasures focussed on the right area?
- Who is responsible for doing what, by when (is 5W1H clear)?
- Will these action items prevent recurrence of the problem?
- Is the implementation order clear and reasonable?
- How will the effects of the countermeasures be verified?

### Effect Confirmation

- How will you measure the effectiveness of the countermeasures?
- Does the check item align with the previous goal statement?
- Has actual performance moved in line with the goal statement?
- If performance has not improved, then why? What was missed?

### Follow-up Actions

- What is necessary to prevent recurrence of the problem?
- What remains to be accomplished?
- What other parts of the organisation need to be informed of this result?
- How will this be standardised and communicated?