

Problem Solving Additional Slides

กิตติพงษ์ เตมียะประดิษฐ์

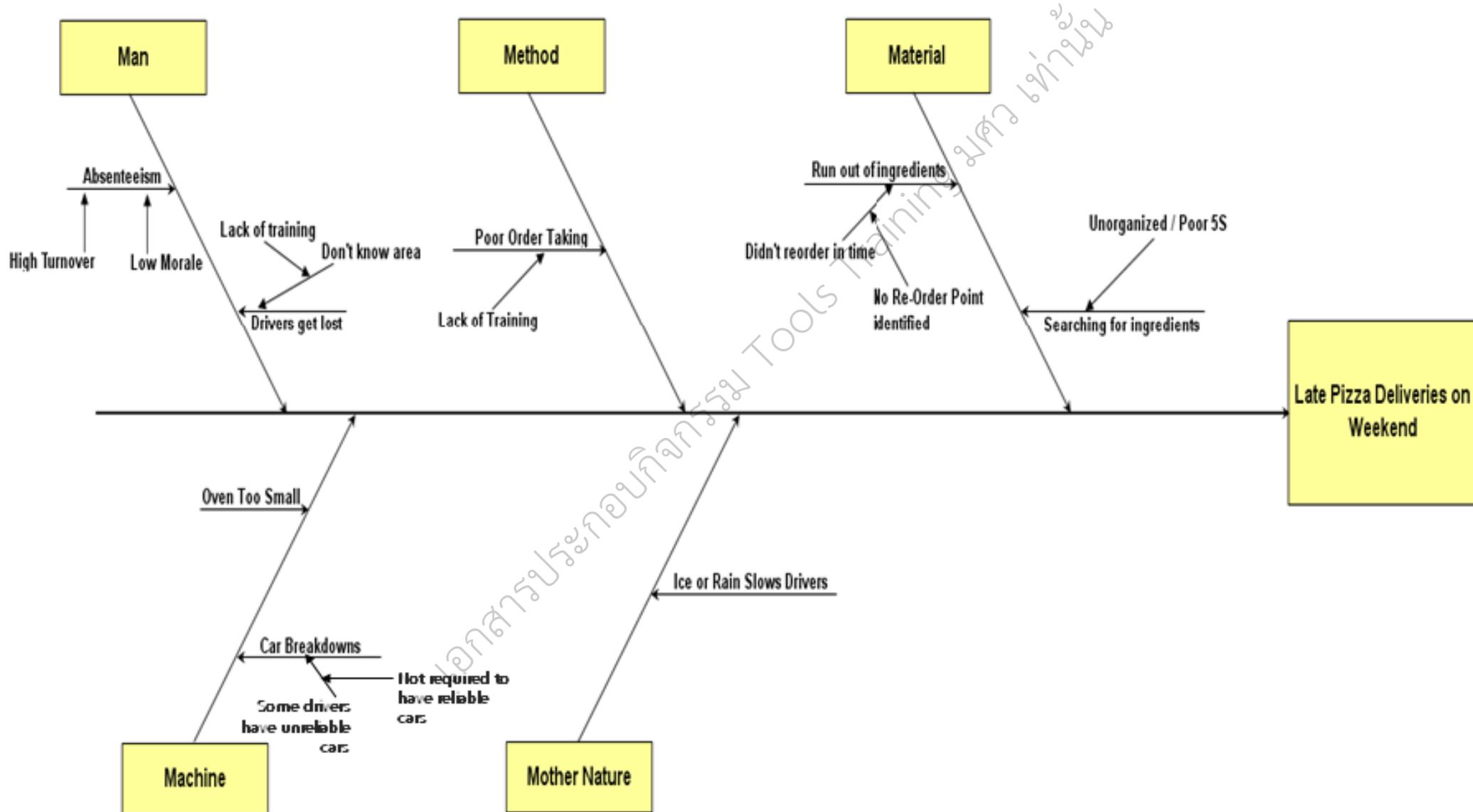
เอกสารประกอบกิจกรรม Tools Training ๒๕๖๕

Process 2: Gather facts and keep asking “Why”

Problem : “The milk is spoiled”

- Why 1? : “why is the milk spoiled”
- Why 2? : “we had too many cartons in the fridge.”
- Why 3? : “We bought more cartons than we needed at the store.”
- Why 4? : “There was a sale on milk and we tried to save money.”

Process 2: Gather facts and keep asking “Why”



Process 3: Specify and check the real root cause

Align 5 Whys

What is the cause of poor sales negotiation of a staff member

- Why 1? : The staff member does not work well
 - Why 2? : His motivation is low
 - Why 3? : He does not have confidence in collecting sales
 - Why 4? : He does not know how to negotiate with customer
 - Why 5? : There is no guidelines for staff members to use for negotiation
-
- **OK The root cause has been detected**

Process 3: Specify and check the real root cause

Misalign 5 Whys

What is the cause of poor sales negotiation of a staff member

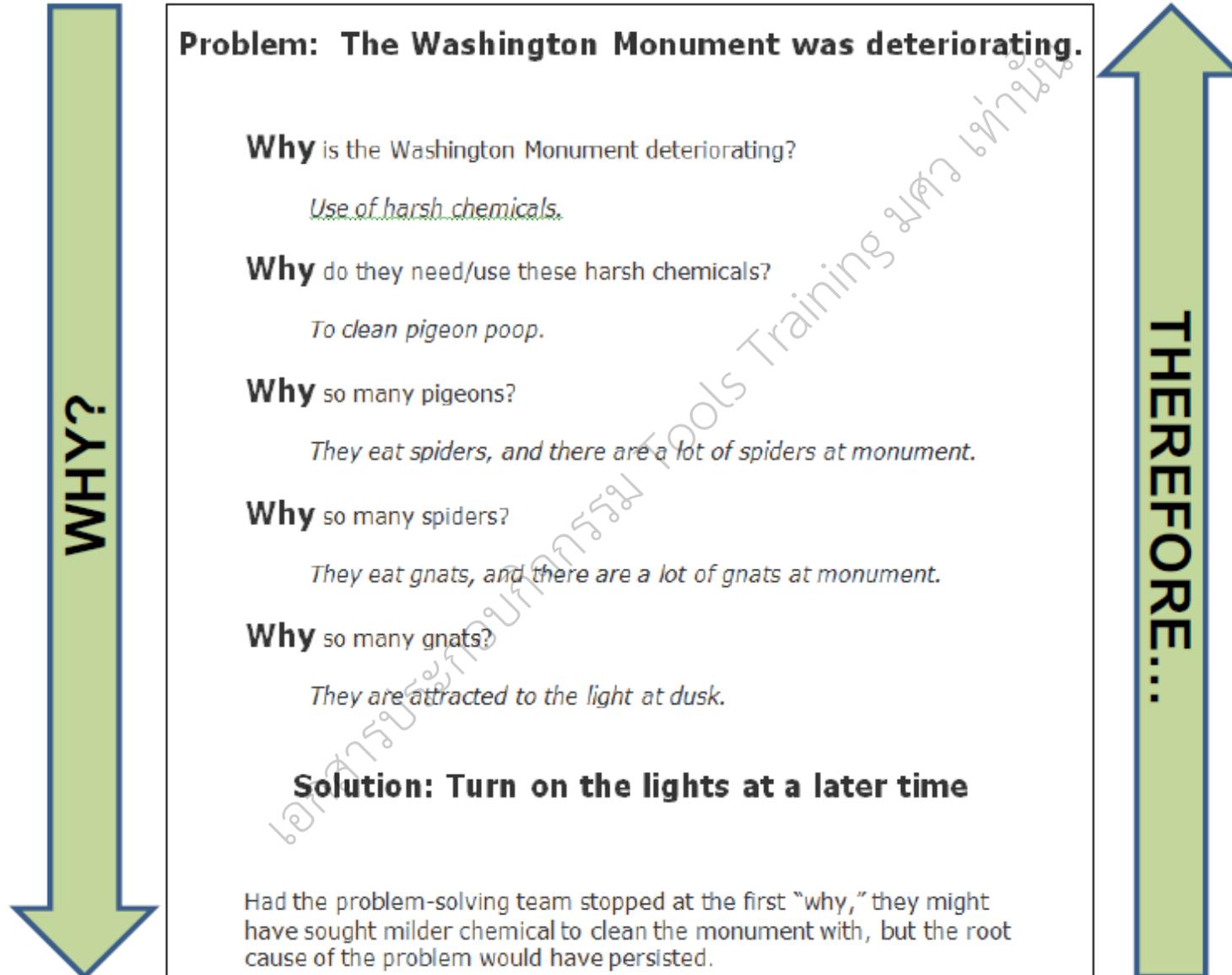
- Why 1? : The staff does not attempt to conduct enough business
 - Why 2? : He does not realize that his business performance is low
 - Why 3? : His salary is low
 - Why 4? : His superiors' performance evaluation skills is inconsistent
 - Why 5? : The HR performance evaluation system is not good
-
- NoK: The Why 4 becomes unfocused and shifts from staff to superior then the system. The Why should be on the staffs performance levels and work attitudes to find the actual root cause

Process 3: Specify and check the real root cause

To check 5-Why chain read in reverse with the **"Therefore"** test



5 Why Analysis Example

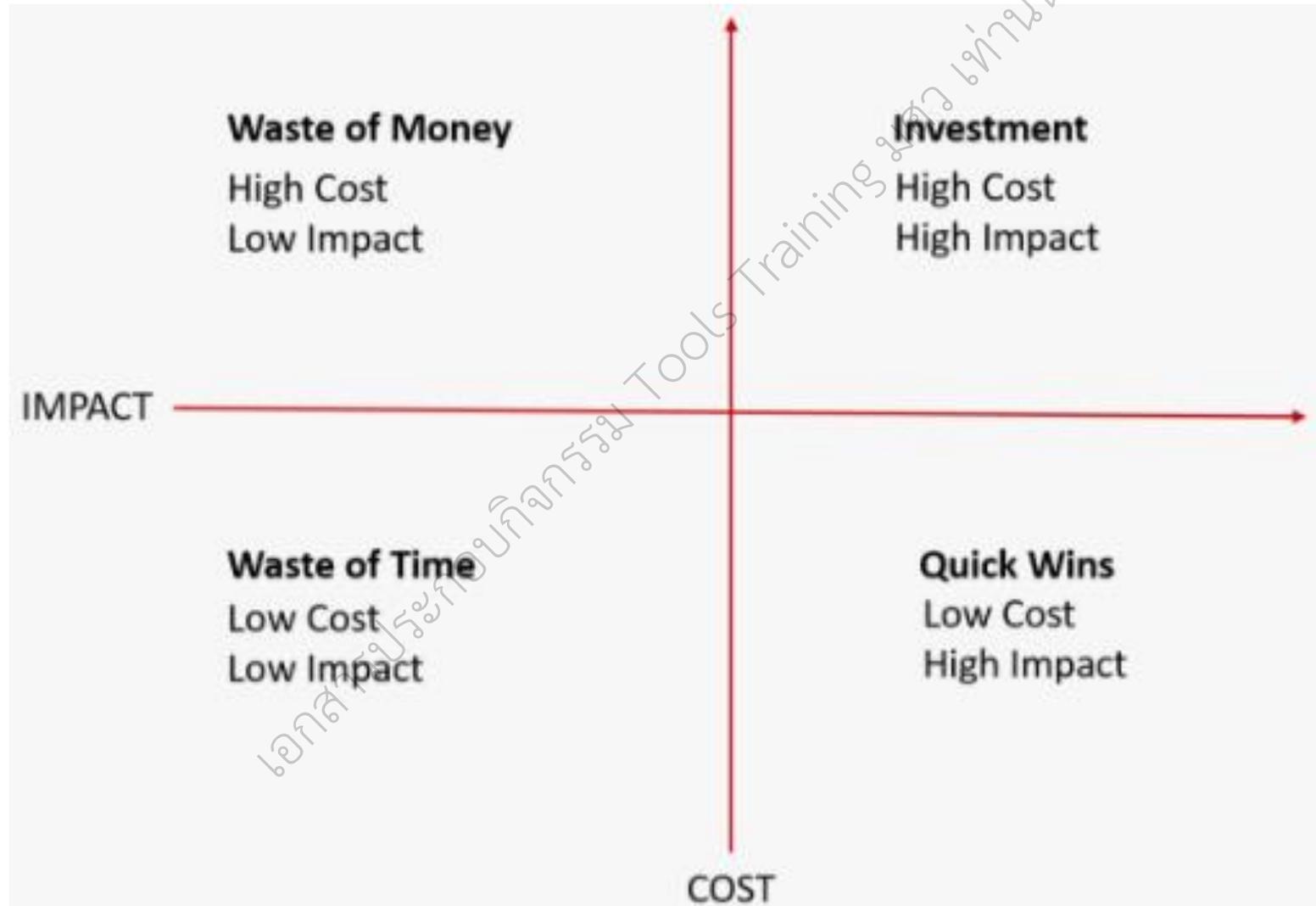


Impact/Effort Matrix Example

- A countermeasure which requires low effort and produces high impact is ideal.



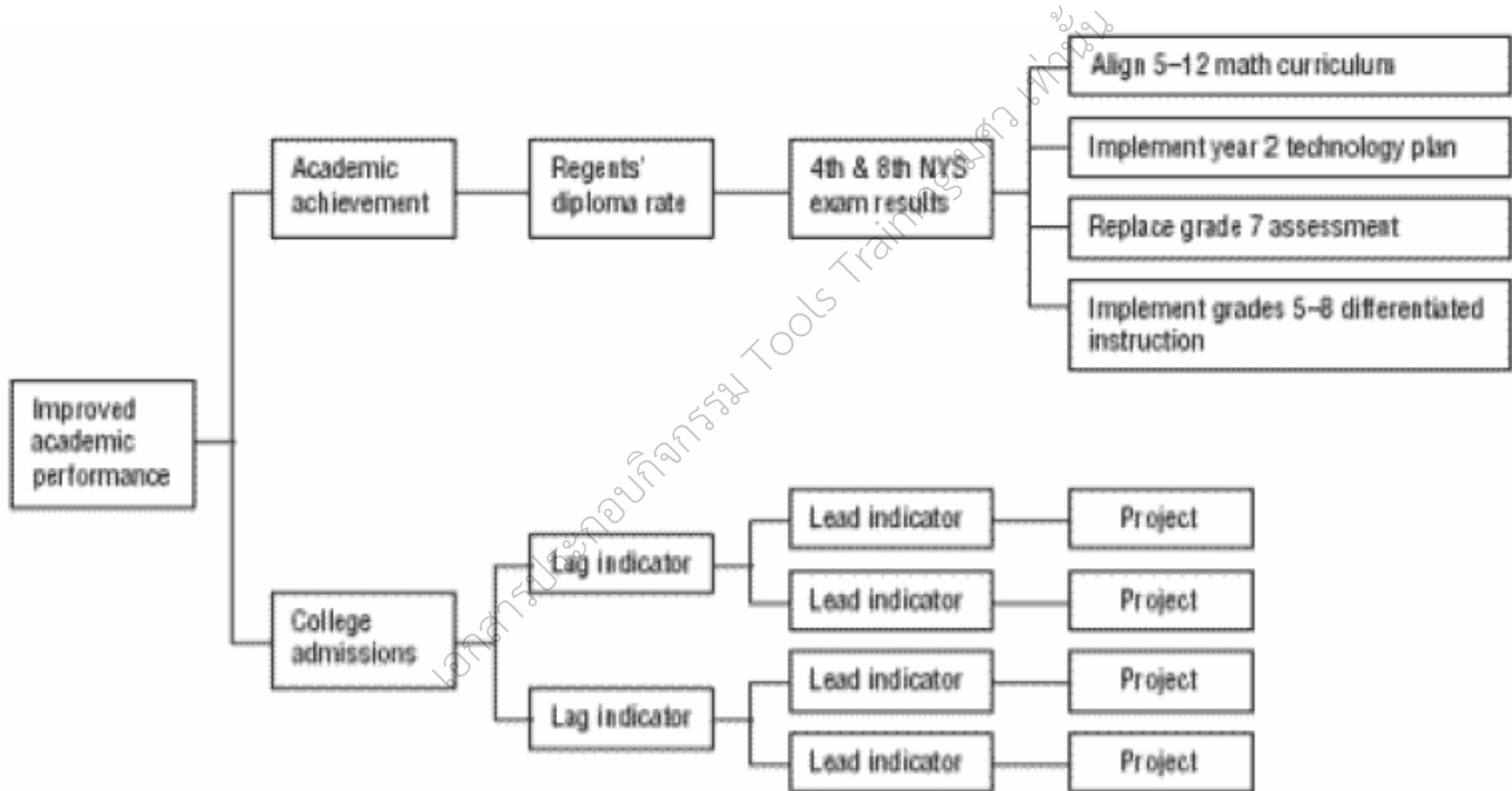
Cost/Impact Matrix Example



Key elements of an effective problem statement

- **Gap:** Identify the gap (pain) that exists today. (**what**)
- **Timeframe, location and trend:** Describe **when and where** the problem was first observed and what kind of trend it is following (**how often**).
- **Impact:** Quantify the gap (cost, time, quality, environmental, personal, etc.) (**how much**)
- **Importance:** To the organization, the individual, etc. (**who**) to better understand the urgency. (**why**)

Tree Diagram Example



Make Countermeasures Visible

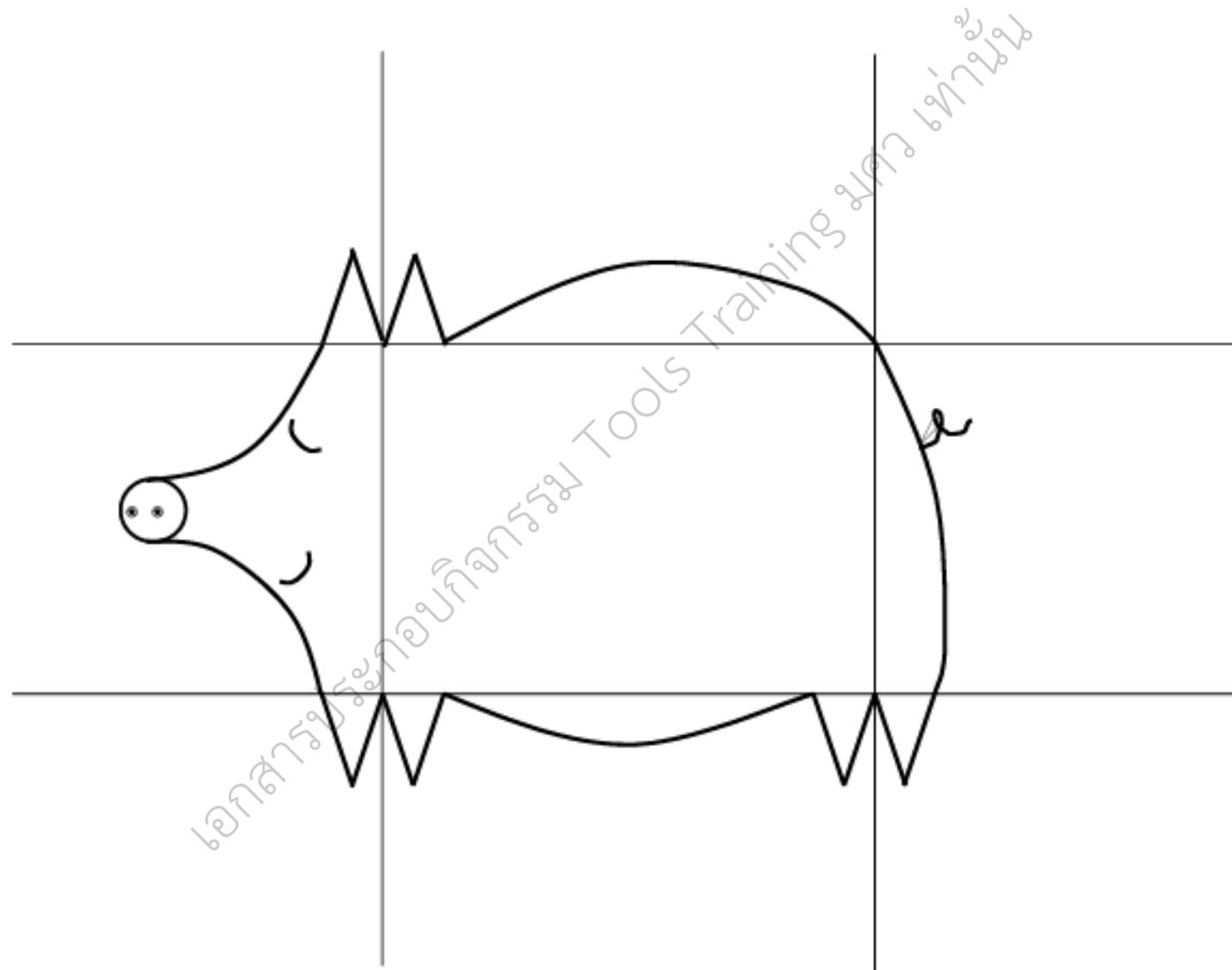
- Check progress regularly
- Anticipate obstacles and breakthrough
- Thoroughly communicate by reporting, informing, and coaching



Process 1: Evaluate overall results and processes

	BAD RESULT	GOOD RESULT
GOOD PROCESS	Impossible	Excellent!
BAD PROCESS	It's OK if we learned something.	It's only luck!

Example : Drawing a Pig

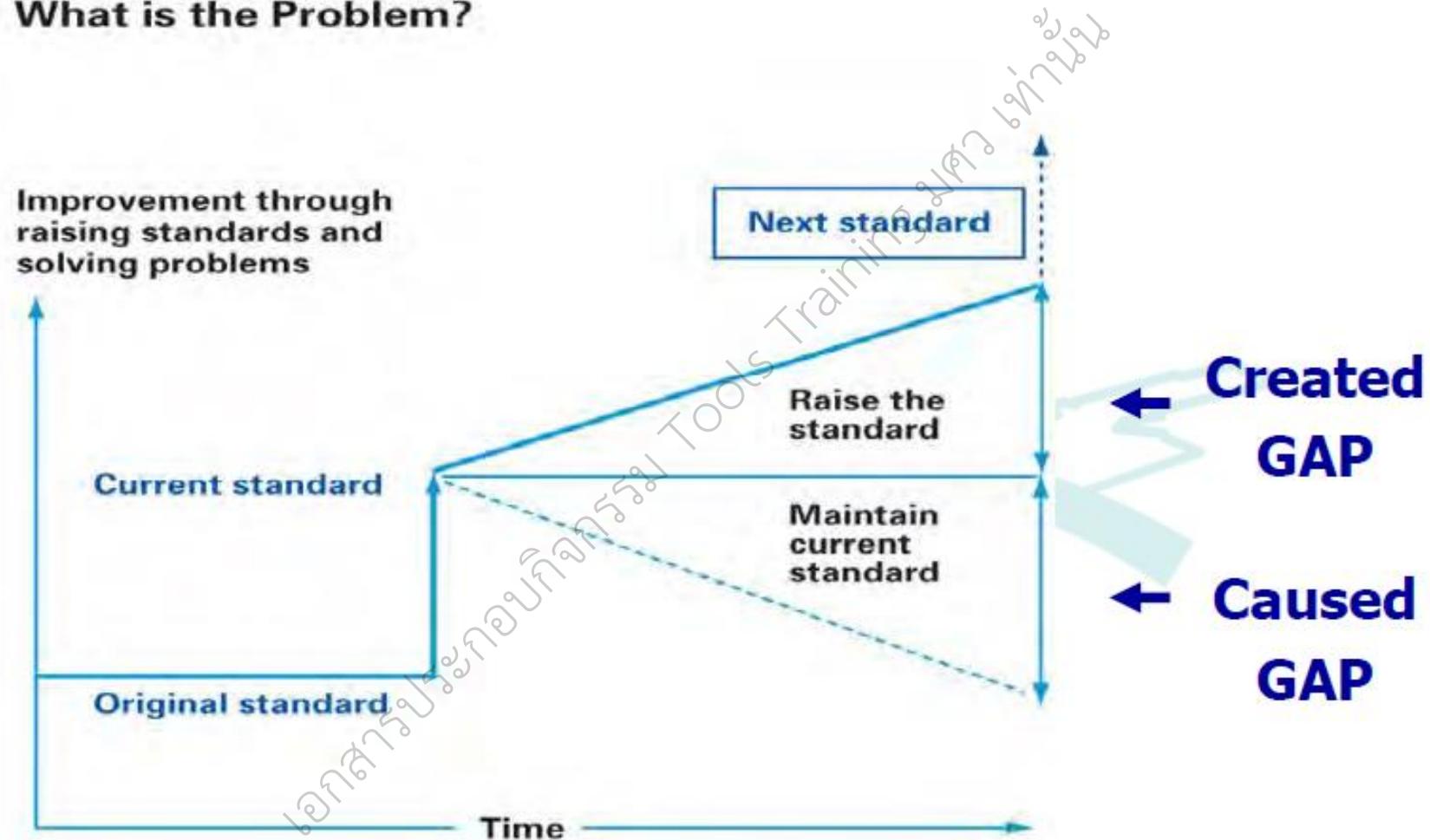


Standard Operating Procedure Standardize Work Instruction	Status <u>Final</u>
	Revision <u>1</u>
	Rev. Date <u>8/29/2005</u>
Procedure Number <u>PIG0001-A</u>	Page 1 of 1

Task	Description	Sub-Task	Instructions
1	Draw a letter M at the top left intersection.	1.1	Bottom center of M touches intersection
2	Draw letter W at bottom left intersection	2.1	Top center of W touches intersection
3	Draw letter W at bottom right intersection	3.1	Top center of W touches intersection
4	Draw arc from letter M to top right intersection		
5	Draw another arc from top right intersection to bottom right W		
6	Draw an arc between the two bottom Ws		
7	Draw the letter O in center left box		
8	Draw arc from letter M to tangent of the circle		
9	Draw arc from left W to tangent of the circle		
10	Draw an arc for the mouth	10.1	Half way between the W and circle
		10.2	Must be a happy pig
11	Draw an arc for the eyes	11.1	Half way between the M and circle
12	Draw cursive letter e near top of arc on right		
13	Draw two dots in middle of circle for pigs' nose.		

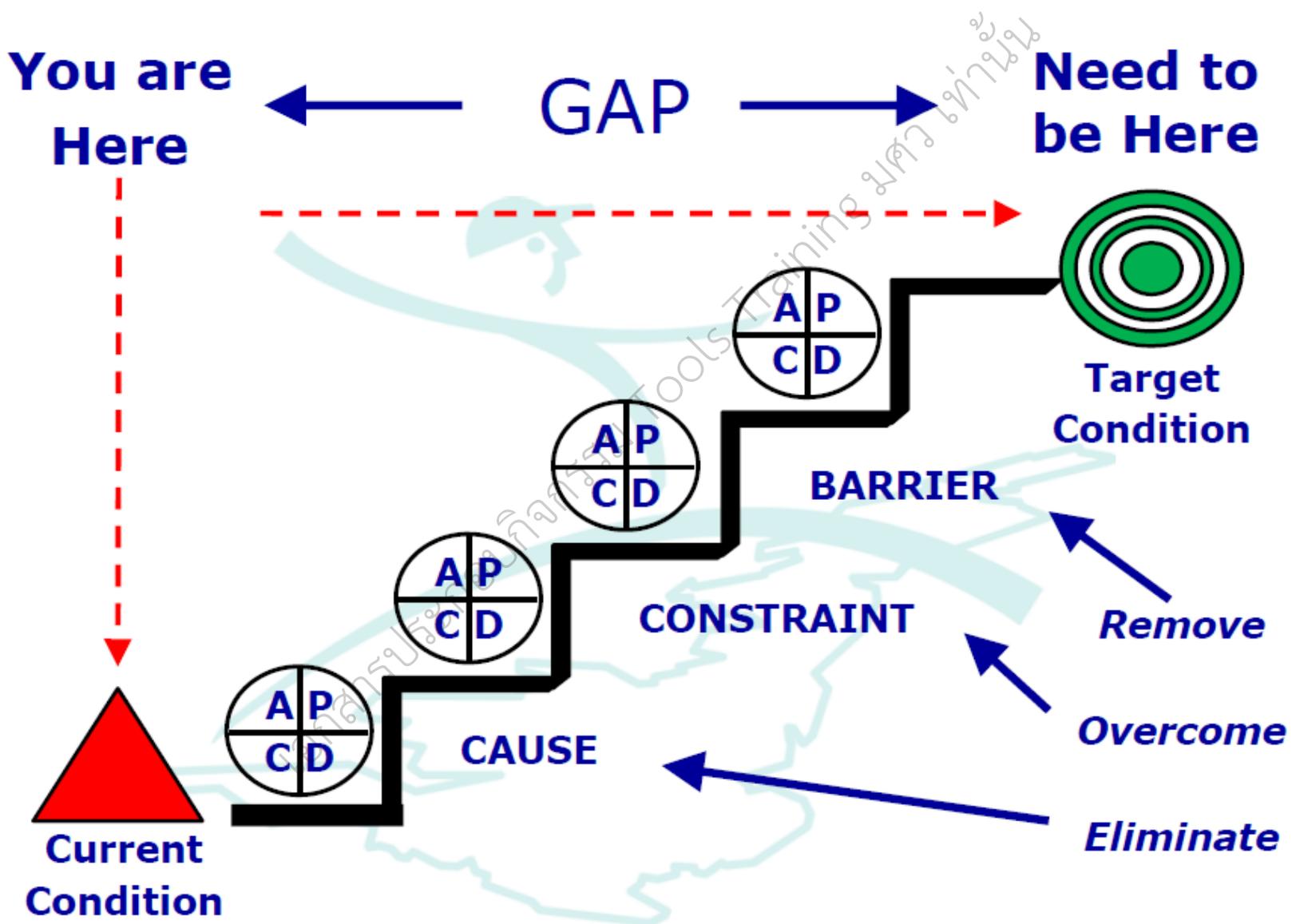
A Gap: The two types of Gaps:

What is the Problem?



A problem is any performance other than desired performance at any given time.

Continuous Improvement (Kaizen)



Theme: Review Questions For Problem Solving A3s

Background

- Is there a clear theme for the report that reflects the contents?
- Is the topic relevant to the organisation's objectives?
- Is there any other reason for working on this topic (e.g. learning purposes)?

Current Situation

- Is the current condition clear & logically depicted in a visual manner?
- How could the current condition be made more clear for the audience?
- Is the current condition depiction framing a problem or situation to be resolved?
- Are the facts of the situation clear, or are there just observations & opinions?

Goal

- Is there a clear goal or target?
- What, specifically, is to be accomplished?
- How will this goal be measured or evaluated?
- What will improve, by how much, and when?

Root Cause Analysis

- Is the analysis comprehensive at a broad level?
- Is the analysis detailed enough and did it probe deeply enough on the right issues?
- Is there evidence of proper 5 whys thinking about true cause?
- Has cause and effect been demonstrated or linked in some manner?
- Are all the relevant factors considered (human, machine, material, method, environment, measurement, and so on)?

Countermeasures

- Are there clear countermeasure steps identified?
- Do the countermeasures link to the root cause of the problem?
- Are the countermeasures focussed on the right area?
- Who is responsible for doing what, by when (is 5W1H clear)?
- Will these action items prevent recurrence of the problem?
- Is the implementation order clear and reasonable?
- How will the effects of the countermeasures be verified?

Effect Confirmation

- How will you measure the effectiveness of the countermeasures?
- Does the check item align with the previous goal statement?
- Has actual performance moved in line with the goal statement?
- If performance has not improved, then why? What was missed?

Follow-up Actions

- What is necessary to prevent recurrence of the problem?
- What remains to be accomplished?
- What other parts of the organisation need to be informed of this result?
- How will this be standardised and communicated?